



PHI GAMMA DELTA
BUILDING COURAGEOUS LEADERS

Faculty/Staff Recruitment Partnership Meeting Questions

Overview:

Meetings with Faculty and staff on campus gain more knowledge about specific resources. These are invaluable relationships on expansion and these individuals will be beneficial contacts down the road. Here are some suggested questions/Topics to aid in the structure of your meeting (45 minutes to an hour).

Bring a copy of the recruitment brochure, pamphlet, and/or fact sheet to whomever you are meeting with (can be found on recruitment tab of phigam.org)

1. Introductions. Just like the first meeting with a recruit. We want to get to know who we are meeting with. "Fun Zone".
 - a. What made you want to work in Higher ed?
 - b. What excites you about this type of work?
 - c. Are you Greek?
 - d. Tell me about your job a little and what you do for students at this University.
2. Ask if they have any initial questions about the organization.
3. Briefly walk them through the recruitment brochure, pamphlet, or fact sheet, and tell them about our organization and what we want to accomplish.
4. In your opinion, what is the identity of this University?
5. What are some strengths and weaknesses of Greek life at this university?
6. What would you like to see brought to this University from a new Fraternity?
7. What are some of the resources you have in this office that could allow us to be successful in fulfilling that missing need?
8. How can we partner together to use these resources to their full potential?
 - a. Communication is key, what does that look like after this meeting?
9. Ask for referrals. students they think would be a good fit for our organization.
10. Fun Question: In 3 words, describe this University to me.
11. Leave a business card or send a follow up thank you email.